

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

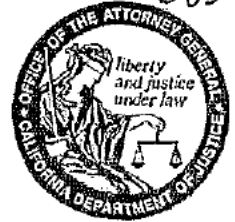
ANNUAL FINANCIAL REPORT FOR 20 05

(California Government Code sections 12586 and 12599)

11 Cal. Code Regs. section 308

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser for Charitable Purposes:

CF No. CF585
Civic Development Group, LLC

Name of commercial fundraiser for charitable purposes

425 Raritan Center Parkway

Address of commercial fundraiser for charitable purposes

Edison, NJ 08837

City, State, and ZIP Code of commercial fundraiser for charitable purposes

Name and Address of Charitable Organization:

CT No. 122472 F.E.I.N. No. 95-2127059

California State Firefighters Association

Name of charity

2701 K Street, Suite 201,

Address of charity

Sacramento, CA 95816

City, State, and ZIP code of charity

Figures from (check one): National Campaign ☐ California Campaign ☒

Telephone Solicitation _____ held (on) (from) 6/11/05, 20____, to 12/31/05, 20____.
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser for charitable purposes and charity based upon a fee or percentage of revenue? Fee ☐ Percentage ☒ Other ☐
If other, provide brief explanation _____

1. REVENUE

A. Cash contributions	2,469,505.00	A.
B. Entertainment sales or admission charges	_____	B.
C. Sales from products	_____	C.
D. Advertisement sales	_____	D.
E. Membership fees	_____	E.
F. Other sources: (Specify)	_____	F.
a. _____	_____	Fa.
b. _____	_____	Fb.
c. _____	_____	Fc.
d. _____	_____	Fd.

G. TOTAL REVENUE

2,469,505.00 G.

2. EXPENSES

A. Fees or commissions	_____	A.
B. Salaries	958,707.00	B.
C. Payroll taxes	172,603.00	C.
D. Employee benefits	67,161.00	D.
E. Cost of merchandise for resale	_____	E.
F. Cost of entertainment	_____	F.
G. Postage	103,493.00	G.
H. Advertising	113.00	H.
I. Telephone	120,649.00	I.
J. Office Equipment, supplies & support	6,463.00	J.
K. Office Rent, Utilities & Maintenance	164,787.00	K.
L. Computer Department Expenses	33,432.00	L.
M. Other expenses: (Specify)	_____	M.
a. Fulfillment & Processing	276,527.00	Ma.
b. Bank Charges & Insurance	8,859.00	Mb.
c. Professional/Legal/Accounting Fees	38,116.00	Mc.
d. PFR Fee	114,749.00	Md.

N. TOTAL EXPENSES

2,065,659.00 N.

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3. Amount to charity (subtract line 2N from line 1G) 403,846.00 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser for charitable purposes (to be completed by charity) 0.00 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) 0.00 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 403,846.00 6. ✓
7. (a) Is any director, officer, or employee of the commercial fundraiser for charitable purposes a director, officer, or employee of the charitable organization listed in this report?
- ☐ Yes ☒ No If "yes" complete the following:

Name and address of director, officer, or employee of commercial fundraiser for charitable purposes	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

- (b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser for charitable purposes and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.